

Communication DISCOVERY

Move Forward Together

Help your team mobilize the power of their different communication styles with Communication DISCOVERY, a workshop customized to the particular challenges of your business.

Every member of your team enters the race with different behavior styles, filters, and judgments. To triumph together, it's crucial to examine yourselves, align your styles, and really understand each other.



Crack the Code

Developed by William Moulton Marston using Carl Jung's theory of psychological types, the DISC system provides valuable insights for understanding and communicating with others. Each letter in DISC represents a distinct behavioral style that describes how individuals approach problems, people, pace, and procedures.

In this workshop, you'll learn the strengths and challenges of your own style, including your filters, judgments, natural behaviors, how you respond to stress, and how others perceive you. But you'll also train to spot the behavior styles of others in order to communicate effectively, build rapport, leverage their strengths, and motivate them to achieve.

Each participant receives their personalized Success Insights® Management-Staff report. With this high-intensity training, you'll discover the power of communication styles and push your team's performance to new heights.



ABOUT THE HEAD COACH

Teresa J. Pool, the president and founder of Transitions For Business, helps her clients achieve full potential. A human behavior and communication specialist, Teresa's work as a certified coach, consultant, strategic facilitator, and workshop leader has motivated thousands to achieve their best. In addition to her hands-on corporate work, she coaches through articles, television and radio appearances, and her two leadership guides: Focus in the Midst of Chaos and Communication DISCOVERY.



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